

### 3d Qtr 2016, Shipments by Top Supplier

(beer marketer's INSIGHTS, vol 47, no 21, November 7, 2016)

	Shipments (000)		Chg		Shipments (000)		Chg		Bbls	
	<u>3d 16</u>	<u>3d 15</u>	<u>bbls</u>	<u>%</u>	<u>9mos 16</u>	<u>9mos 15</u>	<u>bbls</u>	<u>%</u>	<u>12mos 16</u>	<u>%</u>
AB	25,125	25,775	-650	-2.5	71,535	72,325	-790	-1.1	93,410	-1.5
MillerCoors	14,025	14,105	-80	-0.6	41,285	41,880	-595	-1.4	53,605	-1.7
Constellation	5,075	4,410	665	15.1	14,425	12,420	2,005	16.1	17,980	15.3
HUSA	2,300	2,330	-30	-1.3	6,545	6,615	-70	-1.1	8,405	-0.7
Pabst	1,360	1,570	-210	-13.4	4,030	4,160	-130	-3.1	5,385	-0.5
Boston	1,125	1,278	-153	-12.0	3,030	3,283	-253	-7.7	3,988	-6.5
<u>Others</u>	<u>8,104</u>	<u>8,074</u>	<u>30</u>	<u>0.4</u>	<u>26,085</u>	<u>25,610</u>	<u>475</u>	<u>1.9</u>	<u>33,834</u>	<u>4.9</u>
Total	57,114	57,542	-428	-0.7	166,935	166,293	642	0.4	216,607	0.6
<u>(Taxfree)</u>	<u>1,685</u>	<u>1,785</u>	<u>-100</u>	<u>-5.6</u>	<u>4,745</u>	<u>4,696</u>	<u>49</u>	<u>1.0</u>	<u>6,349</u>	<u>5.3</u>
US Total	55,429	55,757	-328	-0.6	162,190	161,597	593	0.4	210,258	0.4

All brewer figures are BMI estimates of *shipments*, including tax-free.